

Dear Member(s),

**Inviting Expression of Interest for
POWERELEC NIGERIA 2027 at LAGOS, NIGERIA**

We are pleased to inform you that FIEO is planning to organize participation of Indian companies in the PowerElec Nigeria in Lagos, Nigeria to be held as per the following schedule:

Event Dates : 16 – 18 February, 2027 (Tuesday to Thursday)
Venue : Landmark Centre, Victoria Island, Lagos, Nigeria
Timings : 10:00 am to 05:00 pm (Local Nigeria Time)

India and Nigeria have strong and deep-rooted historical ties that stretch across economic and cultural spectrums. At present, India is Nigeria's largest trading partner. The bilateral trade between India and Nigeria has grown over the years. India's exports to the country stood at USD 3.13 Billion in 2025-2026 rising by around 6.3% from 2024-25. Nigeria with a population of nearly 200 million is sharing borders with Benin, Niger, Chad and Cameroon.

Nigeria is the largest economy in sub-Saharan Africa, but limitations in the power sector constrain its growth. Nigeria is endowed with large oil, gas, hydro and solar resources, and it has the potential to generate 12,522 MW of electric power from existing plants.

THE EVENT:

POWERELEC NIGERIA is an exclusive B2B & Expo set for Indian Exporters to get connected with the key stakeholders & decision-makers in the Power & Electronics sector in the West African Region. Procurement managers and suppliers will get to interact with Indian exporters and will enable them to strike bulk deals to ensure seamless operations. It's a win-win situation for all stakeholders in the sourcing business for the entire value chain.

The 2027 edition will host:

- 12000+ Trade Visitors
- 300+ Exhibitors
- Participation from over 30 countries

EXHIBIT PROFILE:

FIEO Pavilion will showcase the following exhibit categories in the PowerElec Nigeria 2023:

- **Captive and Co-generation Plants, Geo Thermal, Thermal Power, Decentralised Generation, New & Renewable Energy Plants**
 - Generators and Diesel Generating Sets
 - Wind and Solar Power Equipment
 - Electric Drives, Batteries, Inverters, UPS Systems
- **Transmission& Distribution Equipment**
 - Transmission Lines, Towers & Accessories
 - Sub Station Equipment
 - Power and Distribution Transformers

- Switchgear and Control gear
- Measuring Instruments and meters
- Cables and Conductors
- Cabling and Wiring Products and accessories
- Capacitors, Insulators, Insulation Materials and Electrical Components
- Equipment for Alternate Sources of Energy

➤ **Utilisation, Controlling and Measuring Equipment**

- Household Electrical Appliances and Products
- Safety Systems and Devices
- Lighting Systems and Solutions, Lighting Fixtures and Accessories
- Lamps and LEDs
- Regulating and Control Equipment
- Automation Systems
- Building Automation Products
- Rotating Machines
- Energy Saving Equipment

VISITORS PROFILE:

- Utilities& IPP's Public and Municipal Utility Owners & Managers
- Government and Regulatory Executives
- Independent Power Producers
- Original Equipment Manufacturers
- Plants& Project Management Power / Heat Plant Owners & Operators
- Plant Service Sector
- Project Developers & Managers
- Engineers Design / Structural / Construction Engineers
- Industrial Facilities Personnel Mechanical / Electrical Plant Engineers
- Investors& Advisors Strategic and Portfolio Investors
- Industry Consultants and Advisers
- Energy Traders & Trade Press
- Construction Engineers, Builders etc.

BOOKING CHARGES:

Expression of Interest Booking Charges @ INR 50,000/-**
The above charges are for seeking interest for built up stall 9 sqm (3m x 3m booth) having Elevated Fascia Branding with Company Name, Carpeting, Wall Panels, 3 lights, 2 chairs, one table, one socket, one dustbin, India pavilion branding

NOTE:

1. Please note that the event is submitted to the Ministry for approval under "Market Access Support" component under the Export Promotion Mission (EPM) Scheme for the year 2026-27 and the approval is awaited.
2. **Once the event is approved, we will inform the participation fee and we will seek the balance amount from the participants.**

Details for RTGS/NEFT Payment: Axis Bank

Bank Name	Axis Bank Ltd.
Bank Address	29 CC Basant Lok Complex, Vasant Vihar, New Delhi-110057
Bank A/c	FIEO
Account No.	473010100060914
IFSC	UTIB0000473

VISA:

FIEO will issue the recommendation letter to the participants (Max 2 per company)

PAYMENT & REFUND POLICY:

The participation charges are non-refundable in any case. Interested members are requested to kindly send us their confirmation as per the Registration Form(s) enclosed along with the participation fee (Non-Refundable). The payment may be made only through NEFT/RTGS details of which may be shared on request latest **December 09, 2026**. It may be informed that we have limited stalls and preference will be given on the basis of first-cum-first-served basis and on receipt of full participation fee. FIEO reserves the right to select the participants.

In case of any further queries, you may contact FIEO at +91-011-46042117/2178/2157 or 8586848676 or by e-mail at ashishjain@fievo.org; sunitatwat@fievo.org; nishantkatyayan@fievo.org.

Warm regards,

Yours sincerely,

Dr. Ajay Sahai